| <b>Committee(s)</b><br>Residents Consultation Committee<br>Barbican Residential Committee                                    | Date(s):<br>27 November 2017<br>11 December 2017 |
|--|--|
| Subject:<br>Progress of Sales & Lettings   | Public   |
| <b>Report of:</b><br>Director of Community and Children's Services<br><b>Report author:</b><br>Anne Mason – Revenues Manager | For information                                  |

### <u>Summary</u>

This report, which is for information, is to advise members of the sales and lettings that have been approved by officers since your last meeting. Approval is under delegated authority and in accordance with Standing Orders. The report also provides information on surrenders of tenancies received and the number of flat sales to date.

### **Recommendation:**

That the report be noted.

### Main Report

### BACKGROUND

1. The acceptance of surrenders of tenancies and the sale and letting of flats are dealt with under delegated authority and in accordance with Standing Orders 77a and 77b.

### **SURRENDERS**

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| Case<br>No | Туре | Floor | Rent Per<br>Annum | Tenancy<br>commenced/<br>expired | Reason for<br>Surrender | Date of<br>Surrender |
|------------|------|-------|-------------------|----------------------------------|-------------------------|----------------------|
| 1          | F3C  | 5     | £20,800           | 03/05/2016<br>02/05/2019         | Tenant<br>deceased      | 08/09/2017           |
| 2          | 20   | 2     | £24,550           | Periodic Tenant                  | Tenant<br>deceased      | 28/09/2017           |

| 3 | F1A | 5     | £12,000 | 05/05/2016<br>04/05/2019 | Moving<br>away                   | 08/01/2018 |
|---|-----|-------|---------|--------------------------|----------------------------------|------------|
| 4 | M3B | 5/6/7 | £28,150 | 30/01/2015<br>29/01/2018 | Move to<br>more<br>suitable flat | TBA        |

### **RIGHT TO BUY SALES**

3.

|                    | 20 October 2017 | 9 August 2017  |
|--------------------|-----------------|----------------|
| Sales Completed    | 1079            | 1079           |
| Total Market Value | £94,546,908.01  | £94,546,908.01 |
| Total Discount     | £29,539,064.26  | £29,539,064.26 |
| NET PRICE          | £65,007,843.75  | £65,007,843.75 |

# OPEN MARKET SALES 4.

|                 | 20 October 2017 | 9 August 2017   |
|-----------------|-----------------|-----------------|
| Sales Completed | 850             | 849             |
| Market Value    | £150,358,771.97 | £149,493,771.97 |

- 5. Fifteen exchanges of sold flats have taken place with the sum of £720,254 being paid to the City of London.
- The freeholds of 14 flats in Wallside have been sold with the sum of £35,000 6. being paid to the City of London.
- 7. A 999-year lease has been completed with the sum of £43,200 being paid to the City of London.

# APPROVED SALES 8.

| CASE | Block      | Floor | Туре           | Price    | Remarks as at<br>20 October<br>2017 |
|------|------------|-------|----------------|----------|-------------------------------------|
| 1    | Seddon     | 3     | 26<br>(1 bed)  | £770,000 | Proceeding                          |
| 2    | Ben Jonson | 1/2   | M2A<br>(1 bed) | £745,000 | Proceeding                          |

### COMPLETED SALES

9. Since the last report one sale has completed. The sale of 24 Speed House completed on 4 September 2017.

### APPROVED LETTING

10.

| CASE | Block             | Floor | Туре        | Annual Rent | Remarks as at 20 October 2017  |
|------|-------------------|-------|-------------|-------------|--|
| 1    | Cromwell<br>Tower | 15    | 1B<br>4 bed | £36,200     | Transfer of<br>tenant to more<br>suitable<br>accommodation<br>Proceeding |

## SALES PER BLOCK

#### 11.

| BLOCK                | TOTAL<br>NO. OF<br>FLATS | TOTAL<br>NO. SOLD | NET PRICE<br>£                     | % NO. OF<br>FLATS<br>SOLD |
|----------------------|--------------------------|-------------------|------------------------------------|---------------------------|
| ANDREWES HOUSE       | 192                      | 184               | 16,648,760.00                      | 95.83                     |
| BEN JONSON HOUSE     | 204                      | 195               | 14,132,454.83                      | 95.59                     |
| BRANDON MEWS         | 26                       | 24                | 1,057,460.00                       | 92.31                     |
| BRETON HOUSE         | 111                      | 107               | 7,626,712.50                       | 96.40                     |
| BRYER COURT          | 56                       | 55                | 2,307,338.50                       | 98.21                     |
| BUNYAN COURT         | 69                       | 66                | 4,693,780.00                       | 95.65                     |
| DEFOE HOUSE          | 178                      | 172               | 16,489,782.50                      | 96.63                     |
| GILBERT HOUSE        | 88                       | 87                | 11,046,452.50                      | 98.86                     |
| JOHN TRUNDLE COURT   | 133                      | 131               | 4,467,527.50                       | 98.50                     |
| LAMBERT JONES MEWS   | 8                        | 8                 | 1,400,000.00                       | 100.00                    |
| MOUNTJOY HOUSE       | 64                       | 63                | 5,925,723.50                       | 98.44                     |
| THE POSTERN/WALLSIDE | 12                       | 8                 | 2,499,630.00                       | 66.67                     |
| SEDDON HOUSE         | 76                       | 74                | 7,675,677.50                       | 97.37                     |
| SPEED HOUSE          | 114                      | 107               | 11,568,148.50                      | 93.86                     |
| THOMAS MORE HOUSE    | 166                      | 162               | 13,668,455.00                      | 97.59                     |
| WILLOUGHBY HOUSE     | 148                      | 146               | 14,337,670.50                      | 98.65                     |
| TERRACE BLOCK TOTAL  | 1645<br>(1645)           | 1589<br>(1588)    | 135,545,573.33<br>(134,680,573.33) | 96.60<br>(96.53)          |
| CROMWELL TOWER       | 112                      | 102               | 25,305,801.00                      | 91.07                     |
| LAUDERDALE TOWER     | 117                      | 114               | 24,553,779.63                      | 97.44                     |
| SHAKESPEARE TOWER    | 116                      | 110               | 27,300,415.76                      | 94.83                     |
| TOWER BLOCK TOTAL    | 345<br>(345)             | 326<br>(326)      | 77,159,996.39<br>(77,159,996.39)   | 94.49<br>(94.49)          |
| ESTATE TOTAL         | 1990<br>(1990)           | 1915<br>(1914)    | 212,705,569.72<br>(211,840.569.72) | 96.23<br>(96.18)          |

The freeholds of 14 flats in Wallside have been sold. The net price achieved for the purchase of the original leasehold and subsequent freehold interest is £3,459,500.

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